

R&D and Innovation Policies in OECD countries: Trends and Policy Issues

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#### Outline

- Recent in b usiness R&D and innovation performance and funding
- R&D in the aftermath of the crisis
- Public support to R&D and Innovation programmes
  - New rationales
  - Barriers and challenges
  - Types of public/private partnerships
- Evaluation



#### BERD intensity, by country (1998 and 2008 or nearest year)



Source: OECD

#### R&D expenditure by source of funding, as % of national total (2008 or nearest year)



Source: OECD



## Government financed R&D in business 1998-2008

(as percentage of R&D performed in the business sector)







Source: OECD



## R&D Over the crisis

- In almost all OECD countries business R&D declined at the end of 2008, then recovered progressively at the end of 2009.
- On average, for large firms, the yearly drop was around 2-3% in 2009 (EU: -3%, US: -5%, JP: 0%).
- The decline was more pronounced in the automobile and IT sectors, while pharma remained positive.
- Chinese and Indian firms have not been significantly hit (continued growth).



## R&D over the crisis

(source: R&D Magazine, Battelle)





#### (Source: SEC, WIPO calculations)





## Patent filings

drop in the number of filings to major patent offices by residents. Source: WIPO



## What is specific about this crisis?

- It started in the financial sector: this might magnify difficulties related to financing
- It has been sudden and deep (drop in demand) = demand collapsed
- Originated at a time when productivity growth was already slow: a sustainable recovery will require faster productivity, hence innovation



## **1.Safeguarding the basis for innovation**

2.Fostering new sources of growth

3.Achieving long-term fiscal sustainability

## 1. Safeguarding the basis for innovation (1)

- Rationales:
  - External shocks can lead to misallocation of capital by the market away from risky and innovative ventures
  - Creative destruction in time of crisis may lead to problems of market selection : promising high tech SMEs shut down with impact on global value chains and employment
  - Long-term loss of human capital through internal and external brain drain
  - Due to high sunk costs and lead times to develop researchers, supply must be preserved to enable a rapid response when demand increases



## 1. Safeguarding the basis for innovation (2)

### • Some policy measures:

- emergency measures to free up credit for SMEs (e.g. loans, credit lines)
- new instruments such as "credit mediation"
- New public investment funds/banks to fill gap left by collapse of credit and VC market
- Short-term stimulus measures to support demand in key industrial sectors (e.g. auto)
- Special measures to accelerate R&D tax credits (e.g. CIR in France)
- Special measures to preserve high skill employment (e.g. Dutch scheme to temporarily transfer redundant business researchers to the public research sector)



#### Short-term response (1) : Stimulus package measures relating to innovation and long-term growth

Improving the infrastructure (e.g. roads, transport, ICT)

Support for science, R&D and innovation

Investment in human capital, education and training (including schools, teachers)

Promoting investment in and uptake of «green» technologies and innovations to foster energy efficiency

Support for innovation and entrepreneurship (incl. support for SMEs, venture capital)



#### 2. Fostering New Sources of Growth (1)

#### Rationale:

- Innovation is need to raise productivity and raise trend growth
- Without growth, the path toward fiscal consolidation is not sustainable
- In the absence of monetary policy levers (i.e. in individual Euro countries) and weak fiscal positions, growing pressure on exchange rates and rise in protectionism.
- Structural policies (e.g. product and labour market reforms) can play a role in fostering growth but require time and can be difficult to implement politically in times of weak recovery
- Innovation and entrepreneurship policies play a role, but impact greater when linked to other structural policies and framework conditions = need for a whole-of-government approach!



#### Green Energy R&D: Public sector RD&D spending with/without stimulus in the IEA countries





#### 2. Fostering new sources of growth (2)

#### • Some policy measures:

- Strengthening public support to R&D in key technologies areas (e.g. nano, bio) as well as in infrastructure (e.g ICTs, broadband)
- Focusing and targeting public R&D around competitive goals and "grand challenges" (e.g. energy, environment) = greening innovation!
- Improving access, commercialisation and exploitation public research data and intellectual property
- Fostering knowledge networks and markets (e.g. licensing, trademarks, patents, mobility)
- Foster training and skill upgrading in SMEs, not only access to finance
- Emphasis on entrepreneurship education from primary to higher education



#### Recent trends in STI priorities: Environment, energy, health

|                    | Strategic STI policy priority areas |   |                                       |                  |   |  |  |   |     |  |  |                     |
|--------------------|-------------------------------------|---|---------------------------------------|------------------|---|--|--|---|-----|--|--|---------------------|
|                    | National<br>security                | Environment,<br>climate<br>change and<br>oceans | Natural<br>resources<br>and<br>energy | Food<br>security | Health &<br>related life<br>sciences<br>(incl.<br>biotech.) | Social<br>challenges<br>(incl. pension,<br>transport,<br>urbanisation,<br>housing) | Engineering<br>and advanced<br>manufacturin<br>g | New<br>materials/<br>technologies<br>(incl.<br>nanotech.) | ICT | Children,<br>education<br>and creativity | Regional<br>influence,<br>tourism and<br>culture | Others <sup>1</sup> |
| Austria            |                                     |   |                                       |                  |   |  |  |   |     |  |  |                     |
| Belgium (Flanders) |                                     | ν   |                                       |                  | ν   | ν  |  | ν   | ν   |  |  | ν                   |
| Belgium (Wallonia) |                                     |   |                                       | ν                | ν   | ν  | ν  |   |     |  |  | ν                   |
| Canada             |                                     | ν   | ν                                     |                  | ν   |  |  | ν   | ν   |  |  |                     |
| Czech Republic     |                                     | ν   | ν                                     |                  | ν   | ν  |  |   | ν   |  | ν  |                     |
| Denmark            |                                     | ν   | ν                                     | ν                | ν   | ν  |  | ν   | ν   | ν  |  |                     |
| Finland            | ν                                   | ν   | ν                                     |                  |   | ν  |  |   |     |  |  |                     |
| France             |                                     | ν   | ν                                     |                  | ν   | ν  |  | ν   | ν   |  |  |                     |
| Germany            | ν                                   | ν   | ν                                     |                  | ν   | ν  | v  | ν   | ν   |  |  | ν                   |
| Hungary            |                                     | ν   | ν                                     |                  | ν   |  |  | ν   | ν   |  |  |                     |
| Israel             |                                     | ν   | ν                                     |                  | ν   |  |  | ν   | ν   |  |  | ν                   |
| Italy              | ν                                   | ν   | ν                                     | ν                | ν   |  | ν  | ν   | ν   |  | ν  |                     |
| Japan              |                                     | ν   | ν                                     | ν                | ν   | ν  |  |   | ν   | ν  | ν  |                     |
| Korea              | ν                                   | ν   | ν                                     | ν                | ν   | ν  | ν  | ν   | ν   | ν  | ν  | ν                   |
| Netherlands        | ν                                   | ν   | ν                                     | ν                | ν   | ν  |  | ν   |     | ν  |  | ν                   |
| New Zealand        |                                     | ν   | ν                                     | ν                | ν   | ν  |  |   |     |  |  |                     |
| Norway             |                                     | ν   | ν                                     | ν                | ν   |  |  | ν   | ν   | ν  | ν  |                     |
| Slovenia           |                                     | ν   | ν                                     | ν                | ν   | ν  |  | ν   | ν   |  |  |                     |
| Spain              |                                     | ν   | ν                                     |                  | ν   |  |  | ν   | ν   |  |  |                     |
| South Africa       |                                     | ν   | ν                                     |                  | ν   | ν  |  |   |     |  |  | ν                   |
| Sweden             | ν                                   | ν   | ν                                     |                  | ν   | ν  | ν  | ν   |     |  | ν  |                     |
| Turkey             | ν                                   | ν   | ν                                     | ν                | ν   |  | v  | ν   | ν   |  |  |                     |
| United Kingdom     |                                     | ν   |                                       |                  | ν   |  |  | ν   | ν   |  |  |                     |
| United States      | ν                                   | ν   | ν                                     |                  | ν   |  |  |   |     |  |  |                     |

### 3.Achieving long-term fiscal sustainability (1)

- Rationales:
  - Excessive fiscal consolidation can stunt recovery and growth
  - Need to safeguard support for "innovation" and future sources of growth = ring fencing public research and education.
  - But limited public financing also calls for low cost or fiscally neutral measures to support innovation.

# 3.Achieving long-term fiscal sustainability (2)

Examples of fiscal neutral or low cost measures to enhance efficiency of public support to business R&D and entrepreneurship:

- Improving competition and regulations on business
- Streamlining direct support to business innovation
- Simplify SME and entrepreneurship and policy programmes by reducing strategy areas and simplifying support mechanisms (e.g. in Canada and the Netherlands)
- Improving effectiveness of indirect support like R&D tax credits through better evaluation and design consistent with industrial structure
- Incentivising greater industry-science collaboration through public/private partnerships and cluster policies
- Increasing demand-side innovation measures (e.g. regulations, public procurement, standards)

3. Achieving long-term fiscal sustainability (3)

- Cross-government approach to support innovation and entrepreneurship
- Prioritising public research funding by using foresight and evaluation tools
- Reform of public research funding streams to incentivise collaboration
- Improving quality of research training and skills, fostering multidisciplinary and mobility



Traditional and New Rationales for Business R&D and innovation programmes

- **Improve productivity and growth**
- **Improve connectivity within national innovation system**
- **Develop new capabilities**
- Strengthen areas of competence and advantage (e.g. exporting sectors)
- Budget pressures and rising costs and complexity of R&D at the frontier
- Achieving critical mass and excellence through public-private collaboration
- Public/private collaboration as a means of linking supply and demand
- Private/Collaboration is enabled by ICTs and the rise of Open Science/Open Innovation Models/Cloud computing
- **Global challenges increase demands for collaboration**



Barriers and challenges in supporting business R&D and innovation

- Financing valley of death
- Legal and regulatory Barriers to commericalisation and development
- IPR issues
- Regional/National and Governance Challenges
  - Avoiding duplication and fostering synergies
- Aligning Incentives between public and private actors
  - Financing
  - Outcomes
  - Evaluation



#### Focus on Public-Private Partnerships

- As opposed to other policy instruments, and to more casual relationships between government and industry, PP/Ps are characterised by:
  - Institutionalisation
  - > Government as a partner
  - Shared objectives and a clearly defined public interest
  - > Active involvement and co-investment of resources



- UK: Energy Technologies Institute ; 50:50 public private partnership to provide funding for university, SMEs and larger firms in international collaborations
- Italy: Joint-labs between government/university and industry in specific areas (nano, new materials, biotech)
- Canada: 8 large scale Centres of Excellence in Commercialisation and Research involving international peer reviewed competition
- Spain : CENIT programme links firms, public research around big projects to create critical mass
- United States: Technology Innovation Programme funding high risk precompetitive technology. Industry input and university participation with a focus on SMEs



#### PP/Ps for research and innovation – a Typology





- An expansion of PP/Ps is observed in several directions:
  - First and foremost, programmes to promote strategic R&D cooperation between universities, public research institutes and private firms are very popular since the end of the 1990s
  - PP/Ps are preferred instruments to promote research in strategic emerging research fields (e.g. genomics, nanotechnology)
  - They are also increasingly used to promote development of and access to human resources for S&T or facilitate early stage financing of technology-based firms
- Overall, they now account for a significant share of S&T budget in several countries



Ensuring industry commitment while balancing public and private objectives

- A bottom-up, competitive selection of PP/P projects is a good practice
- Clear arrangements regarding IPRs are necessary to engage private firms.
- For managing the portfolio of PP/P centres (networks) there may be a need to use some "top-down criteria" in defining research fields where proposals for PP/Ps projects should be encouraged
- To avoid a drift over time in the research agenda of established PP/Ps, strong leadership in management and rigorous evaluation are key



# Institutional embedment within the innovation system

- Managing PP/P programmes within government
  - > Inter-ministerial coordination
  - Governance structures (e.g. strategic steering versus operation)
- Flexible organisational models
  - > Virtual or "real' centres?
  - Status of PP/Ps within public research organisations (e.g. regarding evaluation of researchers, IPRs, etc.)
- Efficient knowledge management and strong leadership in daily operation



#### Selection and financing

Co-financing arrangements are central elements of the incentive structure of PP/Ps.

They vary from programme to programme (centre/network)

- Key critieria include:
  - Technical feasability/merit and potential for broad-based economic benefits (ATP/TIP type approach used in the US)
  - Project's degree of challenge, novelty and time to market (Tekes approach)
- There is room for improvement:
  - Provide different levels of government financial contribution to different types of PP/Ps?
  - > Lowering budget contribution as PP/Ps mature?



#### **Open Issues**

New modes for selecting and financing P/PPs and R&D projects

- Rise of venture-based models in project selections
- Use of options pricing in R&D project financing decisions

Industry-science collaboration across borders

• Ensuring national benefits from openness

Research and technology convergence issues



Evaluation of public support to business R&D and innovation

- Economic and societal challenges increase demands for evaluating individual schemes and a portfolio of collaboration
- Three generic criteria:
  - Efficiency of Implementation
  - Impact and Effectiveness
  - Appropriateness (internal and external)

#### Measuring "additionality"

- input and output additionality
- "behaviourial additionality": does collaboration change the research culture in firms and/or parterning universities



## Case Study : Behavioural additionality at TEKES





### Use and limits of evaluations

- Need for evaluating "system wide" effects! This require:
  - new metrics (but with stakeholder involvement)
  - new communication channels (to decision makers, to agents, stakeholders)
- Different uses of evaluation; strategic insights for project management
- Evalautions can inform on the rationale, implementation and goal attainment of programmes, but not as successful in demonstrating the economic and wider social impacts
- Problems of comparability persist



- Evaluations can demonstrate positive private returns and externalities of R&D, both on the marco, meso and micro level but only in terms of orders of magnitude and with considerable range of estimates
- Feed-back /use of evaluations can be constrained by lack of data on negative findings
- In practice, feed-back requires political buy-in



## Issues for further research

- How to further improve evaluation methods and practices ?
  - --- There are new techniques being developed but are often context specific and data dependent. (e.g. (e.g. micro-econometric modelling)
- How to place evaluations in context? :
  - evaluation of different instruments using a systems perspective
- Taking an incremental approach: how far can we go given limits in terms of data and political processes?



## Thank you for your attention

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